



Proposal for Randolph School District

Prepared by Margaret Vanderhoof •
Phone: (732)750-7672
Email: margaret.vanderhoof@xerox.com

Date: 12/6/2010
Pricing Expiration Date: 12/28/2010



CURRENT INVESTMENT

| Location | Current Model | Average Monthly Volume | Monthly Lease 60 Months | Excess Per copy charge | Total |
|---------------------|---------------|------------------------|-------------------------------------|------------------------|----------|
| Buildings & Grounds | DC430 | 1,173 | \$126.65 (includes 1,000 copies) | .0135 | \$128.99 |
| KinderKids | WC412 | 2,000 | \$80.32 | .0215 | \$80.32 |

PROPOSED SOLUTION

| Location | Proposed Model | Average Monthly Volume | Monthly Lease 60 Months | Excess Per copy charge | Total |
|---------------------|--|------------------------|-------------------------------------|------------------------|----------|
| Buildings & Grounds | 5135 with offset catch tray, network scanning, fax | 1,173 | \$128.99 (includes 1,200 copies) | .0084 | \$135.05 |
| KinderKids | WC3550X with stand | 2,000 | \$72.58 (includes 2,000 copies) | .0125 | \$72.58 |

Financial Considerations

All information in the proposal is considered confidential and is for the sole use of Randolph Township Board of Education. Consumable supplies are included for all prints. Paper and staples are extra.

- Includes delivery and installation
- Includes training and analyst support on all devices
- Service includes all parts and labor
- Will remove equipment at end of lease at no charge
- Includes trade in serial number UHG027623 (Buildings & Grounds) and GFE047326 (KinderKids)